



# e2's Strategic Business Combination with Nabors Energy Transition Corp. II

**FEBRUARY 2025** 

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Completion of the Business Combination is subject to, among other matters, approval by NETD's shareholders and e2's unitholders and the satisfaction or waiver of the closing conditions set forth in the business combination agreement. No assurances can be given that the Business Combination will be consummated on the terms or in the timeframe currently contemplated, if at all.

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This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or constitute a solicitation of any vote or approval. In connection with the Business Combination, NETD and e2 will file with the Securities and Exchange Commission (the "SEC") a registration statement on Form S-4 (the "Registration Statement"), which will include (i) a preliminary prospectus of NETD's capital shares in connection with NETD's solicitation of proxies for vote by NETD's shareholders with respect to the Business Combination and other matters described in the Registration Statement and (iii) a consent solicitation statement of e2 to be distributed to unitholders of e2 in connection with the SEC regarding the Business Combination. After the Registration Statement and (iii) a consent solicitation statement of e2 to be distributed to unitholders of e2 in connection with te?'s solicitation of the shareholders of NETD and e2 also plan to file other documents with the SEC regarding the Business Combination. After the Registration Statement has been declared effective by the SEC, a definitive proxy statement/prospectus/consent solicitation statement will be mailed to the shareholders of e2. INVESTORS AND SECURITY HOLDERS OF NETD AND E2 ARE URGED TO READ THE REGISTRATION STATEMENT, THE PROXY STATEMENT/PROSPECTUS/CONSENT SOLICITATION STATEMENT NETD BUSINESS COMBINATION THAT WILL BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE BUSINESS COMBINATION. Investors and security holders will be able to obtain free copies of the proxy statement and other documents are filed with the SEC, through the website maintained by the SEC at http://www.sec.gov. In addition, the documents filed by NETD may be obtained free of charge from NETD's website at www.nabors-eccorp.com or by written request to NETD at 515 West Greens Road, Suite 1200, Houston, TX 77067.

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Insofar as this Presentation contains summaries of existing agreements and documents, such summaries are qualified in their entirety by reference to the agreements and documents being summarized.

#### **Non-GAAP Financial Measures**

#### This presentation contains certain non-GAAP measures such as EBITDA.

The non-GAAP measures are not based on any standardized methodology prescribed by GAAP and are not necessarily comparable to similar measures presented by other companies. However, e2 believes that this non-GAAP information is useful as an additional means for investors to evaluate the Company's operating performance, when reviewed in conjunction with e2's GAAP financial statements. These measures should not be considered in isolation or as a substitute for measures prepared in accordance with GAAP, and because these amounts are not determined in accordance with GAAP, they should not be used exclusively in evaluating e2's business and operations. In addition, undue reliance should not be placed upon non-GAAP or operating information because this information is neither standardized across companies nor subjected to the same control activities and audit procedures that produce e2's GAAP financial results.





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## **Executive Summary**

	Sector Challenges	<ul> <li>Electric power demand continues to rise across sectors, including data centers, industrials and oil &amp; gas, with 2050 U.S. demand to reach 1,050 GW (1.3% CAGR from 2023)<sup>(1)</sup></li> <li>Grid resiliency and reliability have become a point of concern and are increasingly in question</li> <li>Vulnerabilities of aging U.S. energy infrastructure demand significant and costly upgrades at a time of record public debt</li> <li>Intermittency of renewable energy sources creates unreliable power and unpredictable electricity costs</li> </ul>
	Market Opportunity	<ul> <li>Interconnection timeline and costs have risen dramatically, taking up to 7 years<sup>(2)</sup></li> <li>Microgrid market size expected to grow to over \$37 billion by 2032<sup>(3)</sup></li> <li>The global oil &amp; gas electrification market is poised to cross \$13.4 billion by 2034<sup>(4)</sup></li> </ul>
	e2 is a State- of-the-Art Solution	<ul> <li>e2 has created the industry's first Virtual Utility<sup>®</sup> for AI-optimized energy management, power conditioning and grid optimization</li> <li>e2's R3Di<sup>®</sup> system can operate behind the meter without reliance on an interconnect to the grid</li> <li>A state-of-the-art marketplace solution prepared to meet hyper-dynamic processing ability, speed and specifications of new AI chips</li> </ul>
175 I	Nabors Partnership	<ul> <li>Nabors views e2 as state-of-the-art solution for providing behind the meter power generation, storage and management for mission critical facilities and industrial markets</li> <li>Access to Nabors' technology, global footprint and supply chain</li> <li>Strategic collaboration to bring e2's Virtual Utility<sup>®</sup> to the oil &amp; gas, geothermal and concentrated solar power markets</li> </ul>
\$	Investment Opportunity	<ul> <li>Seeking to raise \$65m</li> <li>Use of net proceeds to include growth capital and execution of e2's robust sales backlog and project pipeline</li> </ul>

#### Sources: *NABORS*





## e2's Highly Experienced Management and Nabors Partnership

## Management / Leadership



#### James Richmond Executive Chairman & CEO

- Founder and CEO of eServ; sold to Perot Systems
- Engineering and Computer Science, Bradley University



#### Joseph Wakem

- Previously Corporate Controller at e2
- Former Director of Sales and Use Taxes at GE CBSI and Manager of Internal Controls at Stanley Black and Decker



## Rino Sbriglia

- Leads manufacturing division
- Previous VP of Sales and Client Experience at Hipower Systems Inc.



#### **Scott Gall** VP, Product Development

- Responsible for product launches and current projects
- Over 20 years of experience in the product development industry



#### **Clay Taylor, Jr.** VP of Research & Development

- Managed the high voltage laboratory at Mississippi State
- Worked with Li ion battery startup specializing in HVDC insulation and battery technology R&D

## **Key Nabors Partners**



### Anthony Petrello

Nabors Industries, CEO

- President and CEO since 2011 and Chairman of the Board since 2012
- Repositioned Nabors as a technological leader
- Led NETC/Vast deSPAC





William Restrepo
Nabors Industries, CFO
Served as CFO since 2014
Led NETC/Vast deSPAC



#### **Guillermo Sierra** Nabors Industries, VP Strategic Initiatives – Energy Transition

- Over 60 transactions with a combined value of over \$200 billion
- Led NETC/Vast deSPAC







**e2Companies**<sup>®</sup> is the creator of the industry's first Virtual Utility<sup>®</sup> and a leading provider of integrated solutions for power generation, distribution and energy economics.

Its mission is to design solutions that deliver seamless resiliency and unprecedented value for its customers.

e2 has over 90 million grid monitoring hours and currently monitors 490 assets at 165 locations globally.



## e2 Customers and Strategic Partnerships

Customers – Mission Critical, Government, Energy, Communications, Healthcare, Commercial & Industrial



Strategic Partnerships – Energy Management, Information Technology, Hardware, Engineering, Construction





Note: Represents current and past customers and partnerships.

**NABORS** 

## e2 Continues to Demonstrate Sustained Growth



Notes:

**NABORS** 

FY2024E revenue is unaudited.

#### Grove365<sup>®</sup> Monitoring Locations<sup>(2)</sup>



Size of marker correlates to number of megawatts monitored as of November 2024. Data ranges from 1 to 20 MW.
 Backlog and pipeline figures generally assume a price of \$2.5mm per installed megawatt for non-mission critical business and \$4.0mm per installed megawatt for mission critical business, which is reflective of e2's general pricing policy, but individual pricing (estimated and actual) per project may vary depending on a number of factors, including size and type of project, contract structure (e.g. OEM or ESA, length of contract, etc.), location, specific customer needs (including mix of ancillary services) and estimated project start and delivery date. See page 27 and 28.

## e2's History of Innovation & Project Development





## **The Electric Transformation**

THE ELECTRIC GRID HAS FAILED TO EVOLVE TO MEET DEMAND FOR TODAY'S WORLD.

THE ELECTRIC GRID WAS ORIGINALLY INVENTED IN 1882<sup>(1)</sup>. THE BASIC DESIGN HAS LARGELY GONE UNCHANGED, AND OVER 70%<sup>(2)</sup> OF THE INFRASTRUCTURE IN THE U.S. HAS PASSED ITS LIFE EXPECTANCY. ELECTRICITY DEMAND IS OUTPACING SUPPLY, AND DATA CENTERS ARE EXPECTED TO DOUBLE THEIR GLOBAL DEMAND BY 2030, REACHING UP TO 298 GW<sup>(3)</sup>.

OIL & GAS OPERATORS ARE SEEKING TO ELECTRIFY THEIR OPERATIONS, FURTHER INCREASING DEMAND AND CREATING A NEW MARKET. IT WOULD COST APPROXIMATELY \$78 TRILLION TO REPLACE<sup>(4)</sup> THE GLOBAL ELECTRIC GRID AND AT LEAST \$12 TRILLION TO MAINTAIN<sup>(5)</sup> THE CURRENT RELIABILITY OF SERVICE OVER THE NEXT 25 YEARS.

#### Sources:

NABORS

ASCE;" "Report Card For Americas Infrastructure". McKinsey; "AI Power: Expanding Data Center Capacity to Meet Growing Demand". Wood Mackenzie; "Gridlock: The Demand Dilemma Facing the US Power Industry". DNV; "\$12 Trillion to be Spent on Renewables and Grid Infrastructure in the U.S and Canada by 2050".

Energy Sage; "How Has the Electric Grid Changed Over Time?"



## **Grid Instability Requires a Real Solution**



#### Demand

- U.S. electricity demand expected to increase over 40% in next 25 years<sup>(1)</sup>
- Forecasted global data center demand of up to 298 GW by 2030<sup>(2)</sup>



## Supply

- Generation, transmission and distribution capacity is not keeping up with demand
- By 2026, the U.S. will have closed half of its coal generation capacity<sup>(3)</sup>
- Renewables capacity remains intermittent

## 賽

## Distribution

- Fragmented grid design unchanged since creation
- Interconnection agreements can take up to 7 years to bring online<sup>(4)</sup>

Department of Energy; "Pathways to Commercial Liftoff: Virtual Power Plants".

McKinsey; "AI Power: Expanding Data Center Capacity to Meet Growing Demand" S&P Global; "US on Track to Shutter Half of Coal-Fired Fleet by 2026 – IEEFA". Bloomberg; "Data Centers Face Seven-Year Wait for Dominion Power Hookups".

#### Sources:



#### An Increased Focus on Al Technology Will Exacerbate Grid Constraints

"Why the Al Industry's Thirst for New Data Centers can't be Satisfied

Supply bottlenecks slow the scramble to build bigger, more powerful facilities"

#### THE WALL STREET JOURNAL.

#### Estimated global data center capacity demand<sup>(2)</sup> (GW) 250 200 +39% 150 CAGR 100 +16% 50 CAGR 0 2023 2024 2025 2026 2027 2028 2029 2030 Data Center Demand Exclusive of Generative AI Inclusive of Generative AI

"BlackRock and Microsoft plan \$30bn Fund to Invest in Al Infrastructure

Nvidia and Abu Dhabi-backed MG-X will join effort as energy-intensive tech strains power and data grids" FT FINANCIAL TIMES



## New Grid Interconnections Take Up to 7 years



... Electrical connections previously took as long as four years"<sup>(1)</sup> **Bloomberg**  "The review process takes about 3.7 years to complete, on average, and about three-quarters of the projects drop out before finishing it" <sup>(2)</sup>

- FERC Chairman Richard Glick (Former)

#### Annual Interconnection Requests Have Surged (Both in Terms of Number and Capacity)<sup>(3)</sup>



awn", or "operational". All values – especially for earlier years – should be considered approximate.

## The Fully Integrated Solution: Virtual Utility®



# **Distributed Redundant**

with Autonomous Grid Stability



## Distributed

Solving for reliability and the single points of failure in centralized grids.

## More Dynamic

Hyper-responsive processing that exceeds human processing ability and conventional capabilities.

## **Multi-Dimensional**

Autonomous Grid Stability that drives flexibility for the end user of power.



## Virtual Utility<sup>®</sup> - Instantaneous Response for Flexible and Reliable Power



- Drives <u>flexibility</u> and <u>choice</u> for the end-user of power (demand side)
- The R3Di<sup>®</sup> system can be connected to the grid, renewable energy sources or on-site natural gas engines
- Electricity flows through the input inverter, is conditioned via the battery system and flows out through the output inverter as conditioned power
- Software continuously monitors power quality, eliminating voltage drops and surges
- The R3Di<sup>®</sup> system can also function as the primary power source of power, completely independent of the grid<sup>(1)</sup>

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## Integrated Hardware and AI-Powered Software to Accelerate the Transition

HARDWARE

Turnkey Product Solution for Uninterruptible Power

- Instantaneous full-load pick up when dispatched
- >> On-line double conversion system provides grid-forming and 24/7 power conditioning
- Capable of sustaining long duration multi day or longer - events with low-emission compliance<sup>(1)</sup>
- >> No interconnection required, continuous sync with the grid







Al-Based Grid Response Optimization for all Distributed Assets

- >> Energy economics management
- >> Asset health monitoring
- Remote dispatching
- >> Proactive weather monitoring
- Demand response
- Market alerts, pricing analysis
- >> Environmental regulation and compliance





## U.S. PATENT 11,283,290 B2

Date: March 22, 2022

- Applicant: e2Companies, LLC®
- Term: 20 years from application, June 29, 2041

INTELLECTUAL

PROPERTY

• Rights granted: to exclude others from making, using, offering for sale or selling the invention throughout the United States or importing the invention into the United States.







# **Grove 365**° Al-Powered Platform



Comprehensive Data Collection

Integrate and connect assets throughout system for realtime data collection and processing.



## Digital Twin Implementation

Create virtual models of physical connected assets for deep system insights and analytics.



## Enhanced Data Quality

Clean and validate data to ensure reliability and secure pipelines to protect integrity to and from edge to cloud.



Infrastructure Readiness

Robust data network with seamless transmission and scalable architecture. Foundation for Al Expansion

Future proof systems to support growth in data and Al.

## NABORS

# e2 has over 90 million hours of grid monitoring data and counting



### Power Conditioning

Advantages of the R3Di<sup>®</sup> System

#### The R3Di<sup>®</sup>'s double conversion inverter system provides continuous power conditioning and uninterruptible power transfer

 Unlike a traditional UPS system, the R3Di<sup>®</sup> utilizes bi-directional, full four-quadrant insulated-gate bipolar transistors (IGBT) inverters in both the AC-DC rectification and DC-AC conversion stages, protecting a company's sensitive equipment from voltage sags or surges

## Enhanced Safety

- The R3Di<sup>®</sup>'s lithium iron phosphate (LiFePO4) battery chemistry greatly reduces the risk of fire ignition or propagation from thermal runaway because it does not use cobalt
- Significant investment in R&D drives improvements in their R3Di<sup>®</sup> system, aiming to enhance performance and safety features whilst adapting to evolving energy needs

## Revenue Generation

- If a facility is located in a deregulated energy market, R3Di<sup>®</sup> users can take advantage of economic and other incentive programs to generate revenue along with energy by participating in demand response, capacity and transmission management and price avoidance
- By monitoring prices in real-time, the R3Di<sup>®</sup> has pre-programmed strike prices that trigger local running when market prices exceed site cost

#### Lower Emissions

- The R3Di<sup>®</sup> can reduce a company's emissions by up to 66% compared to a diesel generator contributing to the acceleration of grid transition to clean and renewable energy
- Competitive products to e2 R3Di<sup>®</sup> lack the ability to utilize diverse sources of electricity<sup>(1)</sup>
- R3Di<sup>®</sup> is also ready for stricter emissions restrictions — the system is hydrogen-ready and can run on multiple fuel sources including LNG





## e2's Virtual Utility<sup>®</sup> is Delivering Desperately Needed Power Solutions







## 1 e2 is a State-of-the-Art Choice for Mission Critical Facilities

Industry participants play the role of grid assurance with Virtual Utility<sup>®</sup>, allowing for usage of renewables without intermittent power loss or production worries.

## **A Reliable Solution**

- Mission critical facilities need constant power regardless of the circumstances
  - Power outages in hospitals pose significant risks to patient safety and critical care services
  - Power fluctuations in data centers can disrupt operations and compromise system reliability
- e2 provides reliability to the grid or intermittent renewables via:
  - Conditioned power
  - Rapid deployment via batteries compatible with sensitive chips
  - Long-term power through natural gas generators
- The R3Di<sup>®</sup> is expected to save 13,000 tons per MW of CO<sub>2</sub> emissions over its lifetime<sup>(1)</sup> compared to conventional diesel power systems



e2 Headquarters during Hurricane Ian powered by R3Di<sup>®</sup>, Sept. 28, 2022





## 2 e2 Delivers Continuous Power Conditioning and Uninterruptable Supply

e2's patented R3Di<sup>®</sup> system provides grid-healing technology, delivering seamless power quality for customers across a wide range of industries.

## **Power Quality From Public Utility**

Power Quality Data from Input Switchgear (Volts / Amps / Hz)

During a simulated loss of utility there were periods of time with a loss of input while transitioning to and from a generator





Power Quality Data from Output Switchgear (Volts / Amps / Hz)

Virtual Utility<sup>®</sup> allows for no interruption to the output of power during these transitions





## 3 e2 Saves Customers Money Through Peak Shaving and Demand Response



#### Peak Shaving Reduces Energy Costs by:

- Lowering energy use during peak hours
- Using stored energy or on-site generation
- Compensating for fluctuating power needs

## Demand Response Benefits the Grid by:

- Balancing grid load by paying customers to reduce load
- Responding to signals to alter power use as needed
- Supporting grid stability





## e2 Provides a State-of-the-Art Solution for Next-Gen. Al Chips

## **The UPS Problem**

- 40% of data center power is used to cool AI chips<sup>(1)</sup>
- Traditional uninterruptible power supplies (UPS) provide instant backup power to data halls but are incompatible with throttling and increased power density required for liquid-cooled chips in an Al high compute environment
- Al rack electrical architecture is beyond current UPS design and physical limitations of location to the load

The e2 Solution: The R3Di<sup>®</sup> system is a state-of-the-art solution for data centers looking to achieve energy independence. It locates the UPS outside of data halls to maximize liquid-cooled AI chips and space to enhance processing capacity and instantaneously meet volatile power demand. e2 provides a state-of-the-art marketplace solution prepared to meet hyper-dynamic processing ability and speed of next generation AI chips such as those from Nvidia, AMD and Intel



meets the demands of Nvidia **DGX H 100** 





## 5 e2 Supports Integration of Renewable Power

## **Resilient Power Systems Key to Unlocking Renewables Potential**

- Electricity demand has grown significantly, as prosperity in emerging economies rises and the world increasingly electrifies
- Growth in power generation is dominated by a massive expansion of wind and solar power
- Rapid growth in wind and solar power is underpinned by further cost reductions and an acceleration in the deployment of new capacity
- Power systems need to be resilient given the increasing variability associated with the growing dominance of wind and solar

## Installed Wind and Solar Capacity<sup>(1)</sup>



## **Reliability of Renewables**

The efficiency gaps of wind energy and solar energy are mitigated with **Virtual Utility**®

Flexible energy capabilities increase total consistent output capturing maximum value for all power produced

NABORS



-oad (kWh)

26

## e2's Business Model and Unit Economics

## **Customer Verticals**

#### **Mission Critical**

- Data Centers ٠
- Hospitals & Healthcare
- Travel, Transportation, Airports
- **Government / Municipalities** ٠
- Utilities, Co-Ops ٠

#### **Commercial & Industrial**

- Industrial / Manufacturing
- Logistics / Distribution Centers
- Food Supply Chain ٠
- **Retail Centers** ۰
- Oil & Gas

#### Residential

- Masterplan communities / HOA •
- Real Estate Developers ٠
- Affordable Housing ٠



- Associated with R3Di<sup>®</sup> system hardware and component sales based on a specific scope of work
  - Revenue recorded once equipment has shipped
- Customer pays a deposit, but e2 must manage inventory levels to meet forecasted demand
- Includes service / retrofit work

#### **Energy Service Agreements (ESA)**

- e2 provides backup power to various end-use customers by operating R3Di<sup>®</sup> units at customers' locations while keeping the units on the balance sheet, assuming the risk
- Provides fixed energy prices to customers, while e2 captures margin from peak shaving and demand response management<sup>(1)</sup>
- Continues to provide reliable, conditioned power to customer

Target OEM Unit Economics	Annual Value	Gross Margin	Ta Ec
OEM Unit Sales Revenue	\$2.5mm / MW	30%	Sal
Monitoring Service	\$5k / generator	40%	Gro
Maintenance Service	\$11.25k / MW	40%	Cor
Compliance Service	\$40k	40%	Cap
Service Contract Duration	15 ye	Ope	

Target ESA Unit Economics <sup>(2)</sup>	Annual Value
Sales Revenue	\$526k / MW
Gross Margin	30%
Contract Duration	15 years
Capital Expenditures	~\$1.5mm / MW
Operating Expenses <sup>(3)</sup>	\$326k / MW



## \$17bn+ Customer Backlog and Pipeline

**Key Metrics Evaluated:** 

#### **Quantity (Volume)** Pipeline Growth relative to:

- New Leads
- Pre-LOI opportunity
- Qualified opportunity

#### Quality

- Average Deal Score
- MQL / SQL conversion rate
- Overall Win Rate (Contracts)

Note:

#### Velocity

- Deal Velocity
- Time in Pipeline

#### There are 4 stages of qualification in e2's deal pipeline (CRM) based on timing and sales progress.



#### Backlog and Pipeline Current Status<sup>(1)</sup>

OEMs	Count	Potential Revenue
Lead Qualified	8	\$877,500,000
Quote / MOU Sent	12	\$11,311,000,000
LOI Sent	5	\$1,756,250,000
LOI Signed	1	\$150,000,000
Site Visit Complete	1	\$2,500,000
Final Model Complete		
Final Proposal Presented	2	\$15,500,000
Contract Negotiation		
Contract Signed / Closed Won	3	\$8,750,000
Total	32	\$14,121,500,000

ESAs	Count	Potential Revenue
Lead Qualified		
Quote / MOU Sent	4	\$32,000,000
LOI Sent	2	\$10,000,000
LOI Signed		
Site Visit Complete		
Final Model Complete		
Final Proposal Presented		
Contract Negotiation		
Contract Signed / Closed Won	3	\$3,762,500,000
Total	9	3,804,500,000



As of 01/13/2025. Backlog and pipeline figures generally assume a price of \$2.5mm per installed megawatt for non-mission critical business and \$4.0mm per installed megawatt for mission critical business, which is reflective of e2's general pricing policy, but individual pricing (estimated and actual) per project may vary depending on a number of factors, including size and type of project, contract structure (e.g. OEM or ESA, length of contract, etc.), location, specific customer needs (including mix of ancillary services) and estimated project start and delivery date. See page 27.



## **Illustrative OEM Unit Economics**

#### **Illustrative Unit Economics**

		Α	ssumed OE	EM Units So	bld
Smm	50	75	100	125	150
OEM Unit Sales Revenue <sup>(1)</sup>	\$125.0	\$187.5	\$250.0	\$312.5	\$375.0
Monitoring Service	0.3	0.4	0.5	0.6	0.8
Maintenance Service	0.6	0.8	1.1	1.4	1.7
Compliance Service	2.0	3.0	4.0	5.0	6.0
Total Revenue	\$127.8	\$191.7	\$255.6	\$319.5	\$383.4
OEM Unit Sales Revenue Margin <sup>(2)</sup>	\$37.5	\$56.3	\$75.0	\$93.8	\$112.5
Monitoring Margin	0.1	0.2	0.2	0.3	0.3
Maintenance Margin	0.2	0.3	0.5	0.6	0.7
Compliance Margin	0.8	1.2	1.6	2.0	2.4
Gross Profit	\$38.6	\$57.9	\$77.3	\$96.6	\$115.9

## Estimated U.S. Grid Distribution Capacity<sup>(3)</sup> 4,000 3,000 2,000 1,000 - 2025 2030 2035 2040 2045 2050 - Enerdata - EIA - Average ------ Current

#### Estimated Global Value of Microgrid Market by Year<sup>(4)</sup>





Note:

1. 1MW 0EM unit sales revenue is calculated by multiplying the assumed 0EM units sold by \$2.5mm of revenue per MW.
 2. 1MW 0EM unit sales revenue margin is calculated by multiplying the 0EM unit revenue by a 30% gross margin.
 3. Enerdata 2024 and EIA March 2023.

ŜΒ

4. Fortune Business Insights October 2024, Global Market Insights June 2024 and Precedence Research June 2024.

## **Transaction Summary**

#### **Transaction Assumptions**

- Private Placement financing and business combination to close simultaneously
- Transaction share price of \$11.22<sup>(1)</sup>
- \$65mm PIPE
- All proceeds raised (after transaction costs) will go to the balance sheet to fund growth capital and execution of e2's robust sales backlog and project pipeline

## Sources (\$mm)

\$500	NETD Shares to e2 Equity Holders
342	NETD Cash in Trust
179	e2 Assumed Debt <sup>(2)</sup>
86	Sponsor Shares
65	Third Party Private Placement

## **Total Sources**

\$1,172

## Uses (\$mm)

\$500	Acquisition of e2 Equity		
377	Cash to Blance Sheet		
179	e2 Assumed Debt <sup>(2)</sup>		
86	Sponsor Shares		
30	Transaction Fees & Expenses		

## **Total Uses**

\$1,172





## **Pro Forma Ownership**





2. 3.

Note: Assumes 0% redemptions and does not consider warrants that will remain outstanding. Pro forma shares outstanding include \$65mm PIPE, shares issued to e2 equity holders and sponsor shares.

Transaction share price is equal to the expected redemption price per share at closing. For a Q3 2025 close estimated pro forma cash is based on \$23mm from balance sheet, \$342mm Cash in Trust and \$65m PIPE net of \$30m Transaction Fees + Expenses. e2 assumed debt inclusive of retail bonds, e2 Convertible Notes and related party debt. Assumes no e2 Convertible Note conversion or exchange of their other debt at closing.







# Collaboration with Nabors



## **Oil & Gas Operators are Committed to Electrification**

"Very, very low emissions, recirculated water, electric drive rigs and electric drive frac spreads, just incredible stuff that... I never would have dreamt about as a kid growing up in the oil and gas patch in Calgary."

Kurray Auchincloss CFO & Director Aug. 2023 "I'm proud of our team's involvement in another oil and gas industry first, the deployment of a fully electric well service rig...Expanding electrification is integral to 0xy's strategy because it increases operational efficiency, generates cost savings, improves safety and helps reduce our emissions."

> Vicki A. Hollub President, CEO & Director May 2024

"All of our operated drilling rigs and completion spreads in the Permian have been converted to direct electric, natural gas or dual-fuel power, displacing diesel use and further reducing expected emissions by another 100,000 tonnes per year." Bruce L. Niemeyer

VP of Strategy and Sustainability Sep. 2021

"But electrification goes beyond passenger vehicles. We also see electrification of trucks in road transport. We also see electrification of home heating by heat pumps and even high-temperature industrial processes. The cement industry has been traditionally regarded as the ultimate hard to bid industry...even in the cement industry, electric solutions are emerging."

**Laszlo Varro** VP of Global Business Environment Mar. 2023 "[W]e've significantly reduced our emissions and operating costs over the last couple of decades. We've implemented projects such as installing subsea electric power cables between platforms, electrification of cranes and installation of hybrid power systems for supply boats. Deliberate actions like these have made our Norwegian operations the lowest greenhouse gas intensity in the portfolio."

DXY



## 18%

Of O&G companies have already fully electrified their oilfield operations<sup>(1)</sup>

Expected CAGR from 2025 to 2034 for the U.S. 0&G electrification market<sup>(2)</sup>

6%

## 40%

Elimination of corporate scope emissions by companies who have electrified their drilling and refinery equipment<sup>(3)</sup>



 Sources: Company presentations, company website.

 1.
 Federal Reserve Bank of Dallas; "Activity Edges Down and Outlooks Dim, Dallas Fed Energy Survey Finds".

 2.
 Global Market Insights; "U.S. Oil & Gas Electrification Market Size".

 3.
 Industrial Decarbonization Network; "4 Ways Oil & Gas Companies Are Electrifying Operations to Reduce Emissions"



## What Does Nabors Bring?

## A New Market



Nabors' global oilfield operations provide a new customer base for e2 to market their product

## Manufacturing and R&D



e2 can leverage Nabors' extensive manufacturing and engineering capabilities

## **A Committed Customer**



Nabors plans to integrate e2's products into its operations



## **Synergy Potential on a Global Scale**

#### Bringing e2's Virtual Utility<sup>®</sup> to electrify the oilfield

The Opportunity: Provide reliable and uninterrupted power to operators working in remote and harsh environments

e2's Role: Electrify the operator's operations from drilling through production

Nabors' Benefit: Become the preferred drilling partner and expert in implementing e2's technology in oil & gas and geothermal fields

**Expected Economics &** 

**NABORS** 

Terms: 30% gross margin on e2 contracts with Nabors receiving a small percentage of profits



Located in 15+ countries, with a diversified customer base

significant growth opportunities

35





## **Strategic Fit and Synergies**



Nabors' globally integrated supply chains, R&D capabilities and regulatory experience present wide-ranging advantages to potential partners continuing to grow








# First Announcement - Dec. 2024

# e2Companies Announces Strategic Collaboration with Nabors Industries on Integrated Power Solutions for the Oilfield

#### MICROGRID KNOWLEDGE CONTACT PARTNER WITH US

#### NEWSLETTER SIGN UP MICROGRID PROJECTS PLAYERS TECHNOLOGIES POLICY RESOURCES CONFERENCE WHITE PAPERS WEBIN

#### NDUSTRIAL MICROGRID

## Nabors Chooses e2's Virtual Utility Technology to Electrify On-Site Drilling for Oil, Gas and Geothermal

Oil and gas operations account for about 15% of global energy-related greenhouse gas emissions. Decarbonizing the drilling sector significantly with electrification, such as potential microgrids, could offer a substantially growing market opportunity. Rod Walton, Managing Editor

Dec. 10, 2024



**NABORS** 

Focused on the intersection of technology, sustainability, and finance. LEARN MORE. Intersection of the sector of the sector Intersection of the sector of t

MARKET MOVES **()** 

Ethiopia and Nigeria Power th Future with Minigrids





December 10, 2024



## Nabors, e2Companies to collaborate on oilfield integrated power solutions

#### December 10,

e2Companies has announced a strategic collaboration with Nabors that will expand business opportunities for integrated power solutions in the oilfield and broader energy markets.

By combining Nabors' global expertise and relationships in oil and gas with e2Companies' Virtual Uitily<sup>8</sup>, the companies aim to develop and market tailored solutions for the unique demands of the oilfield and assess opportunities in geothermal and concentrated solar power. Nabors intends to purchase and implement e2Companies' integrated power systems into its drilling operations through a multi-million dollar purchase order. Additionally, the parties expect to collaborate on U.S-based energy storage solutions.



Oil and gas operations account for 15% of global energy-related emissions and the global market for oil and gas electrification is expected to grow at a 31% CAGR to more than 523 billion by 2030, according to research by Global *Market insights inc.* Companies transitioning away from

diesel-powered operations to reduce costs and emissions require reliable microgrid power solutions that avoid overloading electrical grids, especially considering competing demands from the growth in Al and data centers and increasing industrial electrification. The global microgrid market size is projected to reach \$97.8 billion by 2029, growing at a CAGR of 18.5% between 2024 to 2029, according to *MarketsandMarkets* research

In the initial phase of the collaboration. e2Companies will install on-aite meters at specific dirilling sites in the Permian basin and Bakken formation. Proprietary software from e2Companies will be leveraged to simulate the supply and demand load requirements. Informing the optimal design of Virtual Utility<sup>8</sup> for oilfield operations. Nabors has already equipped approximately 20 rigs in West Texas and North Dakota, as well as Argentina, to run on highline power as part of its electrification initiative, reflecting the strong and growing interest in electrification from its domestic and international sustomers.

#### HARTENERGY

**NABORS** 

#### POWER GENERATION/POWERGEN JOINT VENTURES SERVICE & SUPPLY

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#### Nabors, ProPetro Plan to Deliver High Voltage to Drillers

Nabors Industries, in partnership with e2Companies, and, separately, ProPetro Holding Corp., both launched oilfield electrification solutions on Dec. 10.

By Richard Stubbe, Hart Energy Tue, 12/10/2024 - 03:25 PM Comments



A diesel generator. Oil and gas drillers can reduce emissions by replacing diesel generation with electricity. (Source: Shutterstock





# Appendix





# Virtual Utility<sup>®</sup> to Meet Electrification Needs

## Benefits and Considerations of e2 Virtual Utility®

## Benefits

Power Stability – Uninterruptible power, can be paired with grid or local renewables

Optimized Economics – Enables peak shaving, net metering and curtailment management

Community Well-Being – Guarantees power to critical facilities such as hospitals

**Cost Savings** – Defers costly public investments in new infrastructure, alleviates grid congestion and lowers electricity prices

**Resilience** – Enhances resilience to extreme weather, maintains power supply apart from the grid and aids microgrid recovery

Cybersecurity – Distributed architecture makes Virtual Utility® less vulnerable to cyberattacks

## Considerations

Regulatory and Policy Issues - Lack of clear regulatory framework complicates planning & execution

**Complex Solution** – Advanced technologies and intricate ownership arrangements demand specialized knowledge, increasing the time and labor needed to initiate a project

Lack of Consumer Awareness – Public education and awareness required for broad adoption

## Microgrid Installations Across the U.S.<sup>(1)</sup>







# **Grove365<sup>®</sup> - Custom Grid Software**

## **GRID RESPONSE OPTIMIZATION OF VIRTUAL UTILITY®**

e2Companies has successfully designed and implemented a state-ofthe-art 24x7x365 Grid-Monitoring software platform **Grove365**® to manage all customer assets including solar, thermal, wind, battery and R3Di<sup>®</sup> systems.

The **Grove365**<sup>®</sup> map below shows the approximate location for current monitoring services across North America. e2Companies monitors assets for all customers across a wide variety of industries, including data centers, hospitals, manufacturing centers, retail and commercial locations.

From e2Companies headquarters at 8901 Quality Road, Bonita Springs, FL 34135, the organization has over **90,000,000 monitoring hours** to date and counting, including field monitoring services and remote cloud monitoring of assets with the Network Operations Center (Grove365). The monitoring team (Grove365) has monitored compliance, service, and demand response activity for over **490 assets** across **165 locations**.











# e2 Delivers Where Others Cannot



4



# **Historical Financials and Sales Backlog & Pipeline**

P&L Summary	FY22	FY23	FY24E	Customer	Deal Stage	MW	Revenue	Contra
2 commary	1122	1120		Customer 1	Lead Qualified	300	\$750,000,000	
SD mm	Audited	Audited	Unaudited	Customer 2	Lead Qualified	10	25,000,000	
				Customer 3	Lead Qualified	5 15	12,500,000 60,000,000	
				Customer 4 Customer 5	Lead Qualified Lead Qualified	2	5,000,000	
				Customer 6	Lead Qualified	2	5,000,000	
otal Revenue	\$12.2	\$23.2	\$28.7	Customer 7	Lead Qualified	2	5,000,000	
				Customer 8	Lead Qualified	6	15,000,000	
				Customer 9	Quote / MOU Sent	500	1,250,000,000	o o
Cost of Sales	(\$10.8)	(\$17.9)	(\$24.8)	Customer 10	Quote / MOU Sent	1	2,500,000	) Е
				Customer 11	Quote / MOU Sent	1	2,500,000	0 0
				Customer 12	Quote / MOU Sent	1	2,500,000	
				Customer 13	Quote / MOU Sent	2	5,000,000	
Gross Profit	\$1.5	\$5.4	\$4.0	Customer 14	Quote / MOU Sent	10	25,000,000	
1055 PIUIIL				Customer 15	Quote / MOU Sent	1	2,500,000	
				Customer 16	Quote / MOU Sent	2.8	7,000,000	
				Customer 17	Quote / MOU Sent	2000	8,000,000,000	
)perating Expense	(\$17.2)	(\$18.4)	(\$17.9)	Customer 18	Quote / MOU Sent	2 8	5,000,000	
peruting Expense				Customer 19 Customer 20	Quote / MOU Sent Ouote / MOU Sent	8 1.4	20,000,000 3,500,000	
				Customer 21	Quote / MOU Sent	1.4	2,500,000	
	Š1.1	Š1.6	Š1.1	Customer 22	Ouote / MOU Sent	2	5,000,000	
)&A Expense				Customer 23	Quote / MOU Sent	500	2,000,000,000	
	47 · · · ·	<b></b>	****	Customer 24	Quote / MOU Sent	4	10,000,000	
				Customer 25	LOI Sent	350	1,400,000,000	
				Customer 26	LOI Sent	80	320,000,000	
BITDA	(\$14.6)	(\$11.4)	(\$12.9)	Customer 27	LOI Sent	7.5	18,750,000	0 0
				Customer 28	LOI Sent	2	5,000,000	) E
				Customer 29	LOI Sent	5	12,500,000	
	<b>C</b> # 1		<b>6 # 1 1</b> 2	Customer 30	LOI Sent	2	5,000,000	
)&A Expense	(\$1.1)	(\$1.6)	(\$1.1)	Customer 31	LOI Sent	2	5,000,000	
				Customer 32	LOI Signed	60	150,000,000	
Gain / (Loss) on Sale of Asset	(\$0.2)	\$0.3	\$0.9	Customer 33	Site Visit Complete	1	2,500,000	
				Customer 34 Customer 35	Final Proposal Presented Final Proposal Presented	10 3	8,000,000 7,500,000	
nterest Expenses	(\$14.0)	(\$16.6)	(\$19.8)	Customer 36	Contract Signed	0.5	1,250,000	
				Customer 37	Contract Signed	2	5,000,000	
Other Income / (Loss)	(\$0.0)	\$0.0	\$0.6	Customer 38	Contract Signed	300	3,750,000,000	
				Customer 39	Contract Signed	1	2,500,000	
				Customer 40	Contract Signed	3	7,500,000	
· · · · · · · · · · · · · · · · · · ·	(**************************************		(*******	Customer 41	Contract Signed	2	5,000,000	
Net Income / (Loss)	(\$29.9)	(\$29.4)	(\$32.3)	Total		4.210	\$17,926,000,000	

NABORS

Note: Backlog and pipeline figures generally assume a price of \$2.5mm per installed megawatt for non-mission critical business and \$4.0mm per installed megawatt for mission critical business, which is reflective of e2's general pricing policy, but individual pricing (estimated and actual) per project may vary depending on a number of factors, including size and type of project, contract structure (e.g. OEM or ESA, length of contract, etc.), location, specific customer needs (including mix of ancillary services) and estimated project start and delivery date. See page 27.



# What is Needed to Accelerate Energy Transition?

Green indicates an area addressed by e2 Companies

	Physical Building Blocks	<ul> <li>Streamlining access to land, accelerating permitting and simplifying processes to accelerate time to deployment for renewables and cleantech</li> <li>Modernizing and repurposing legacy infrastructure and creating new assets to accelerate the integration of renewables and cleantech into the energy system</li> <li>Strengthening global supply chains to secure critical raw materials, components, and labor competencies</li> <li>Decarbonizing the industry and transportation sectors by investing in new technologies such as hydrogen and carbon capture, utilization and storage (CCUS), alongside electrification and energy efficiency</li> </ul>				
Globally	Economic and Societal Adjustments	<ul> <li>Limiting and mitigating emissions-intensive generation to reduce the carbon footprint of fossil fuels and lower the risk of standard assets</li> <li>Managing economic dislocations to promote energy affordability and create fair opportunities for affected and at-risk communities</li> </ul>				
	Governance, Institutions, and Commitments	<ul> <li>Developing stable and attractive remuneration frameworks, market designs and offtake structures to encourage investments in renewables and cleantech</li> <li>Scaling frameworks and standards to measure carbon intensity of energy and final product and develop a global, new carbon economy</li> </ul>				
In the United States, specifically		<ul> <li>Designing and deploying a capital-efficient and affordable energy system</li> <li>Strengthening supply chains to provide stable access to raw materials, components and skilled labor</li> <li>Securing access to land with strong renewables potential and proximity to transmission lines for the deployment of renewables</li> <li>Reforming transmission development to include proactive planning, expedite permitting and systematic consideration of transmission alternatives</li> <li>Creating market mechanisms for expanding firm capacity to ensure a reliable and adequate clean energy supply</li> <li>Accelerating technological innovation to ensure timely deployment of new clean technologies</li> </ul>				



# e2's Solution for Data Center and Decarbonization Needs

e2's R3Di<sup>®</sup> system, which qualifies for tax credits under the IRA, is well-positioned to benefit from regulatory incentives

### **Regulatory Catalysts**

• The Inflation Reduction Act (IRA) and Federal Energy Regulatory Commission (FERC) Orders No. 841 and 2222 are driving the expansion of energy storage solutions across the U.S., creating a favourable environment for innovation



As a key player in energy storage, e2 is strategically positioned to capitalize on the rapid global energy storage market expansion through its innovative and scalable solutions like the R3Di<sup>®</sup> system



#### EIA; "U.S. Battery Storage Capacity Expected to Nearly Double in 2024". DGA; "Nearly Half of Fortune 500 Companies Engaged in Major Climate Initiatives". Visual Capitalist; "Visualizing the Climate Targets of Fortune 500 Companies".

e2's R3Di<sup>®</sup> system not only supports the energy needs of rapidly growing data centres but also contributes to significant carbon reduction

#### **Decarbonization Imperative**

- Nearly half of U.S. Fortune 500 companies have set climate targets, driving a strong market for technologies that can significantly reduce carbon emissions
- It is expected that more companies will continue to set climate targets over the course of 2025 and will need the resources to help them reach these targets





# ISO & UL Certifications

## e2Companies Commitment to Quality, Safety and Social Responsibility

e2Companies is committed to industry excellence and continued improvement; ensuring compliance with all required regulations and actively pursuing internationally recognized certifications.

## Development and Implementation In Progress

- » ISO 9001-2015
- » ISO 45001-2018
- » ISO 12100-2010

NABORS

Note 1. Management believes it is compliant.



## ISO 14001-2015 Certified

Environmental Management



# ISO 26000-2010 Compliant<sup>(1)</sup>

Corporate Social Responsibility



The R3Di<sup>®</sup> is ETL CERTIFIED TO UL 9540



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Virtual Utility





# **Summary of Risk Factors**

- 1. The loss of any of e2's key customers could reduce its revenues and profitability
- 2. The success of e2's business will be highly dependent on its ability to convert contracted revenues reflected by its project backlog and its project pipeline of potential revenue from new original equipment manufacturer ("0EM") sales and energy service agreements ("ESAs") into actual revenue. The value of e2's anticipated revenues from its project backlog may be significantly lower than its current estimates, and its business, financial condition and results of operations may be materially and adversely affected
- 3. The opportunities in e2's project backlog are subject to further negotiation and reaching mutual agreement on material terms, and e2 may be unsuccessful in converting any or a portion of its project pipeline into customers with definitive agreements. If e2 fails to enter into definitive agreements for the purchase of its products with customers in its project pipeline, the conditions to or performance obligations under such contracts are not met, or if such contracts, once executed, are otherwise canceled, modified or delayed, e2's business, financial condition and results of operations will be harmed
- 4. e2's ability to deliver its products and services may be exposed to delays, limitations and risks as a result of the complex, inconsistent regulatory framework across jurisdictions and markets, including the environmental permits and other operating permits required to operate its products, which may increase the time and labor required to initiate each project and may adversely impact e2's ability to capitalize upon its project backlog and project pipeline
- 5. e2's business operations may be adversely affected by present or future environmental regulations
- 6. e2 may not be able to effectively manage its growth
- 7. e2 may be unable to recruit and retain key executives, employees and consultants, which may delay e2's development efforts or harm its business
- 8. Estimates of e2's market opportunity and forecasts of market growth may prove to be inaccurate
- 9. The markets for e2's offerings are still in development, and, if such markets do not materialize, grow more slowly than e2 expects or fail to grow as large as e2 expects, e2's business, financial condition and results of operations could be harmed
- 10. e2 is highly dependent upon consultants for key aspects of its business, including investor relations, capital strategy and fundraising
- 11. e2 is highly dependent upon third-party suppliers and service providers, which could adversely affect its profit margins, operational efficiency and regulatory compliance
- 12. e2's business has been and could continue to be affected by seasonal trends and construction cycles
- 13. If e2's current or future business partners, contractors, suppliers, or third-party logistics services providers fail to use ethical business practices and comply with applicable laws and regulations, e2's brand image could be harmed due to negative publicity beyond its own control
- 14. International expansion by e2's business could expose it to additional regulatory risks and compliance costs
- 15. Long lead times for essential components of e2's products poses a material risk to its business
- 16. Certain components of the batteries used in e2's systems are hazardous and pose safety risks that may cause accidents. e2 may be subject to financial and reputational risks due to product recalls and product liability claims, and it could face substantial liabilities that exceed its resources
- 17. Competition from alternative energy sources and utility responses may adversely affect e2's business, financial condition, results of operations and cash flows
- 18. e2's core product, the R3Di<sup>®</sup> system, has a limited operating history





# Summary of Risk Factors (cont'd)

- 19. The reduction, elimination or expiration of government incentive programs for companies in the "green energy" sector could harm e2's business and operations
- 20. e2's use of AI in generating operational information could hinder e2's ability to achieve its operational goals, which may reduce savings and returns for its customers and may result in reputational harm
- 21. e2's business may be harmed if it fails to properly protect its intellectual property
- 22. We are and may be subject to claims challenging the inventorship or ownership of our patents, trade secrets, and other intellectual property
- 23. e2 has been, is and may in the future be involved in legal proceedings and regulatory investigations. There can be no assurance of the outcome of these matters
- 24. A failure in or breach of e2's operational or security systems or infrastructure, or those of third parties with which it does business, including as a result of cyberattacks, could disrupt its businesses, result in the disclosure or misuse of confidential or proprietary information, damage its reputation, increase its costs and cause losses
- 25. e2 has remedied certain breaches under its debt obligations. e2 has substantial indebtedness and may not be able to generate sufficient cash flow to service all of its indebtedness and may not be able to refinance, extend or repay its indebtedness when it becomes due, which would have a material adverse effect on e2's financial condition and ability to continue as a going concern
- 26. In the event e2 is unable to generate sufficient cash from operating activities or raise additional funds, e2 may be required to delay, reduce or severely curtail operations or otherwise impede on-going business efforts, which could have a material adverse effect on e2's business, operating results, financial condition and long-term prospects
- 27. Nasdaq may not list New e2's securities on its exchange, and New e2 may not be able to comply with the continued listing standards of Nasdaq, which could limit investors' ability to make transactions in New e2's securities and subject New e2 to additional trading restrictions
- 28. e2's management has minimal experience managing a public company
- 29. New e2 may need to seek additional debt and equity financing to support its working capital needs. There can be no assurance that such financing would be available to New e2 on favorable terms or at all. New e2's ability to obtain additional financing in the debt and equity capital markets is subject to several factors, including market and economic conditions, New e2's performance and investor sentiment with respect to New e2 and its industry
- 30. Sales of a significant number of shares of New e2 Class A Common Stock in the public markets, or the perception of such sales, could depress the market price of the New e2 Class A Common Stock. In addition, future issuances of equity securities, including pursuant to in-the money warrants owned by existing investors, which will be issued at Closing and immediately exercisable for shares that will be restricted until a resale registration statement is declared effective following the business combination, could dilute the interests of its existing stockholders, and could cause the market price of the New e2 Class A Common Stock to decline
- 31. NETD's Sponsor and certain of its directors and officers have interests in the Business Combination that are different from, and in addition to, those of other shareholders generally
- 32. Redemptions of Ordinary Shares of NETD may be higher than expected, resulting in a reduced public float of the combined company following the Business Combination and less capital than investors may expect



